



Dated Lahore, the July 14th, 2020

SUBJECT: MINUTES OF MEETING OF PROCUREMENT COMMITTEE REGARDING FINALIZATION OF RATES AGAINST RFP FOR PROVISION OF JANITORIAL SERVICES FOR 18 DHQ / THQ HOSPITALS OF THE PUNJAB

Meeting of Procurement Committee regarding subject matter was held on July 09th, 2020 at 11:30 pm in the Committee Room of Project Management Unit (PMU) under the convenorship of Deputy Project Director, PMU.

2. Project Management Unit, Primary & Secondary Healthcare Department invited sealed proposals (Technical & Financial) against the Request for Proposal (RFP) for the “**Provision of Janitorial Services for 18 DHQ / THQ hospitals of the Punjab**”. Consequently, 11 applicants submitted their proposals for the subject Request for Proposal (RFP) which were received and opened on 03-07-2020. Notified Procurement Committee evaluated the Technical Proposals in accordance with Rule No. 32 of Punjab Procurement Rules, 2014. As per Technical Proposal Evaluation Report, all 11 firms were declared Technically Responsive. The Technical Proposals Evaluation Report was uploaded on official website of PMU & P&SHD and was informed to all the applicants' alongwith the intimation for the meeting of Financial Proposals opening to Technically Responsive Applicants / Firms. The meeting of Financial Proposals Opening was held on 09-07-2020. The duly signed detailed sheet of quoted rates of Financial Proposals of each applicant against respective Packages / Hospitals is attached at **Annex-A**.

3. The detail of each Package / Hospital and declaration of Lowest Evaluated Applicants / Firms for the Subject RFP / Procurement is presented below.

QUOTED RATES COMPARISON SHEET

PACKAGE WISE / HOSPITAL WISE DECLARATION OF LOWEST EVALUATED RESPONSIVE APPLICANT / FIRM

RFP FOR PROVISION OF JANITORIAL SERVICES FOR 18 DHQ / THQ HOSPITALS OF PUNJAB

Ref No: P&SHD/PMU/OS/JAN/2020

FINANCIAL PROPOSALS OPENING 09-07-2020

Sr. #	Name of Hospitals	Name of the Firm Participated	Supervisor		Janitor		Sewermen		Total Strength	HR Monthly Cost	Supplies per Month Cost	Total Annual Cost of Hospital / Package	Declared Lowest Evaluation Responsive Applicant / Firm
			No.	Rate	No.	Rate	No.	Rate					
1	DHQ Bhakkar	M/s Anas Brothers	6	24,900	66	24,900	3	24,900	75	1,867,500	426,050	27,522,600	2nd Lowest
2	DHQ Bhakkar	M/s Console Enterprises (Pvt) Ltd	6	24,190	66	24,190	3	24,190	75	1,814,250	426,050	26,883,600	1st Lowest
3	DHQ Bhakkar	M/s Faiz Brothers	6	25,500	66	25,200	3	25,200	75	1,891,800	426,050	27,814,200	3rd Lowest
	DHQ Bhakkar Count	3											
4	DHQ Chiniot	M/s Anas Brothers	4	27,500	34	27,500	5	27,500	43	1,182,500	426,050	19,302,600	3rd Lowest
5	DHQ Chiniot	M/s National Cleaning Service	4	26,499	34	26,249	5	26,249	43	1,129,707	426,050	18,669,084	2nd Lowest
6	DHQ Chiniot	M/s Super Care Service	4	25,495	34	25,495	5	25,495	43	1,096,285	426,050	18,268,020	1st Lowest
	DHQ Chiniot Count	3											
7	DHQ Lodhran	M/s Anas Brothers	7	24,800	69	24,800	4	24,800	80	1,984,000	426,050	28,920,600	2nd Lowest
8	DHQ Lodhran	M/s Console Enterprises (Pvt) Ltd	7	24,190	69	24,190	4	24,190	80	1,935,200	426,050	28,335,000	1st Lowest
9	DHQ Lodhran	M/s Munir Hussain Bhutta	7	26,533	69	26,533	4	26,533	80	2,122,640	426,050	30,584,280	3rd Lowest
10	DHQ Lodhran	M/s R.Z. Enterprises	7	27,100	69	27,100	4	27,100	80	2,168,000	426,050	31,128,600	4th Lowest
	DHQ Lodhran Count	4											
11	THQ Chaubra	M/s Anas Brothers	3	24,786	30	24,786	3	24,786	36	892,296	223,025	13,383,852	3rd Lowest
12	THQ Chaubra	M/s Console Enterprises (Pvt) Ltd	3	24,190	30	24,190	3	24,190	36	870,840	223,025	13,126,380	2nd Lowest
13	THQ Chaubra	M/s Faiz Brothers	3	25,500	30	25,500	3	25,500	36	918,000	223,025	13,692,300	4th Lowest
14	THQ Chaubra	M/s R.Z. Enterprises	3	26,700	30	26,700	3	26,700	36	961,200	223,025	14,210,700	5th Lowest
15	THQ Chaubra	M/s Super Care Service	3	24,000	30	24,000	3	24,000	36	864,000	223,025	13,044,300	1st Lowest
	THQ Chaubra Count	5											
16	THQ Chichawatni	M/s Anas Brothers	4	27,300	34	27,300	5	27,300	43	1,173,900	223,025	16,763,100	4th Lowest
17	THQ Chichawatni	M/s Bilal Enterprises	4	25,000	34	25,000	5	25,000	43	1,075,000	223,025	15,576,300	1st Lowest

18	THQ Chichawathi	M/s National Cleaning Service	4	26,900	34	26,249	5	26,249	43	1,131,311	223,025	16,252,032	3rd Lowest
19	THQ Chichawathi	M/s Super Care Service	4	25,750	34	25,750	5	25,750	43	1,107,250	223,025	15,963,300	2nd Lowest
	THQ Chichawathi Count	4											
20	THQ Chowk Azam	M/s Anas Brothers	3	24,800	30	24,800	3	24,800	36	892,800	223,025	13,389,900	2nd Lowest
21	THQ Chowk Azam	M/s Console Enterprises (Pvt) Ltd	3	24,190	30	24,190	3	24,190	36	870,840	223,025	13,126,380	1st Lowest
22	THQ Chowk Azam	M/s Faiz Brothers	3	25,500	30	25,500	3	25,500	36	918,000	223,025	13,692,300	3rd Lowest
23	THQ Chowk Azam	M/s National Cleaning Service	3	26,900	30	26,249	3	26,249	36	946,917	223,025	14,039,304	4th Lowest
24	THQ Chowk Azam	M/s R. Z. Enterprises	3	26,700	30	26,700	3	26,700	36	961,200	223,025	14,210,700	5th Lowest
	THQ Chowk Azam Count	5											
25	THQ Chunian	M/s Anas Brothers	3	24,786	30	24,786	3	24,786	36	892,296	223,025	13,383,852	1st Lowest
26	THQ Chunian	M/s Babar and Umar (Pvt) Ltd	3	28,000	30	25,600	3	25,600	36	928,800	223,025	13,821,900	3rd Lowest
27	THQ Chunian	M/s Bilal Enterprises	3	24,800	30	24,800	3	24,800	36	892,800	223,025	13,389,900	2nd Lowest
28	THQ Chunian	M/s National Cleaning Service	3	26,900	30	26,249	3	26,249	36	946,917	223,025	14,039,304	4th Lowest
	THQ Chunian Count	4											
29	THQ Fatehjang	M/s Anas Brothers	3	24,700	30	24,700	3	24,700	36	889,200	223,025	13,346,700	1st Lowest
30	THQ Fatehjang	M/s Babar and Umar (Pvt) Ltd	3	28,000	30	25,600	3	25,600	36	928,800	223,025	13,821,900	3rd Lowest
31	THQ Fatehjang	M/s Best Mansol Services (Pvt) Ltd	3	28,350	30	24,950	3	24,950	36	908,400	223,025	13,577,100	2nd Lowest
32	THQ Fatehjang	M/s National Cleaning Service	3	26,900	30	26,249	3	26,249	36	946,917	223,025	14,039,304	4th Lowest
	THQ Fatehjang Count	4											
33	THQ Fort Abbas	M/s Anas Brothers	3	24,886	30	24,886	3	24,886	36	895,896	223,025	13,427,052	2nd Lowest
34	THQ Fort Abbas	M/s Console Enterprises (Pvt) Ltd	3	24,190	30	24,190	3	24,190	36	870,840	223,025	13,126,380	1st Lowest
35	THQ Fort Abbas	M/s Super Care Service	3	25,800	30	25,800	3	25,800	36	928,800	223,025	13,821,900	3rd Lowest
	THQ Fort Abbas Count	3											
36	THQ Haroonabad	M/s Anas Brothers	3	24,900	30	24,900	3	24,900	36	896,400	223,025	13,433,100	2nd Lowest
37	THQ Haroonabad	M/s Console Enterprises (Pvt) Ltd	3	24,190	30	24,190	3	24,190	36	870,840	223,025	13,126,380	1st Lowest
38	THQ Haroonabad	M/s Super Care Service	3	25,800	30	25,800	3	25,800	36	928,800	223,025	13,821,900	3rd Lowest
	THQ Haroonabad Count	3											
39	THQ Hasipur	M/s Anas Brothers	3	24,800	30	24,800	3	24,800	36	892,800	223,025	13,389,900	2nd Lowest

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40	THQ Hasilpur	M/s Console Enterprises (Pvt) Ltd	3	24,190	30	24,190	3	24,190	3	24,190	36	870,840	223,025	13,126,380	1st Lowest
41	THQ Hasilpur	M/s Munir Hussain Bhutta	3	26,533	30	26,533	3	26,533	3	26,533	36	955,188	223,025	14,138,556	3rd Lowest
	THQ Hasilpur Count	3													
42	THQ Jampur	M/s Anas Brothers	3	24,786	30	24,786	3	24,786	3	24,786	36	892,296	223,025	13,383,852	2nd Lowest
43	THQ Jampur	M/s Console Enterprises (Pvt) Ltd	3	24,190	30	24,190	3	24,190	3	24,190	36	870,840	223,025	13,126,380	1st Lowest
44	THQ Jampur	M/s Munir Hussain Bhutta	3	26,786	30	26,786	3	26,786	3	26,786	36	964,296	223,025	14,247,852	3rd Lowest
45	THQ Jampur	M/s R. Z. Enterprises	3	27,100	30	27,100	3	27,100	3	27,100	36	975,600	223,025	14,383,500	4th Lowest
	THQ Jampur Count	4													
46	THQ Liaqatpur	M/s Anas Brothers	3	24,886	30	24,886	3	24,886	3	24,886	36	895,896	223,025	13,427,052	1st Lowest
47	THQ Liaqatpur	M/s Faiz Brothers	3	25,500	30	25,500	3	25,500	3	25,500	36	918,000	223,025	13,692,300	3rd Lowest
48	THQ Liaqatpur	M/s Helou Tech Janitorial Services (Pvt) Ltd	3	24,900	30	24,900	3	24,900	3	24,900	36	896,400	223,025	13,433,100	2nd Lowest
	THQ Liaqatpur Count	3													
49	THQ Malisi	M/s Anas Brothers	3	24,700	30	24,700	3	24,700	3	24,700	36	889,200	223,025	13,346,700	2nd Lowest
50	THQ Malisi	M/s Super Care Service	3	24,000	30	24,000	3	24,000	3	24,000	36	864,000	223,025	13,044,300	1st Lowest
	THQ Malisi Count	2													
51	THQ Mian Channu	M/s Anas Brothers	2	24,900	23	24,900	2	24,900	2	24,900	27	672,300	223,025	10,743,900	2nd Lowest
52	THQ Mian Channu	M/s Bilal Enterprises	2	25,900	23	25,900	2	25,900	2	25,900	27	699,300	223,025	11,067,900	3rd Lowest
53	THQ Mian Channu	M/s National Cleaning Service	2	26,499	23	26,249	2	26,249	2	26,249	27	709,223	223,025	11,186,976	4th Lowest
54	THQ Mian Channu	M/s Super Care Service	2	24,000	23	24,000	2	24,000	2	24,000	27	648,000	223,025	10,452,300	1st Lowest
	THQ Mian Channu Count	4													
55	THQ Pattoki	M/s Anas Brothers	3	24,800	30	24,800	3	24,800	3	24,800	36	892,800	223,025	13,389,900	1st Lowest
56	THQ Pattoki	M/s Bilal Enterprises	3	24,800	30	24,800	3	24,800	3	24,800	36	892,800	223,025	13,389,900	1st Lowest
57	THQ Pattoki	M/s National Cleaning Service	3	26,900	30	26,249	3	26,249	3	26,249	36	946,917	223,025	14,039,304	2nd Lowest
	THQ Pattoki Count	3													
58	THQ Rojhan	M/s Anas Brothers	3	24,900	30	24,900	3	24,900	3	24,900	36	896,400	223,025	13,433,100	2nd Lowest
59	THQ Rojhan	M/s Console Enterprises (Pvt) Ltd	3	24,190	30	24,190	3	24,190	3	24,190	36	870,840	223,025	13,126,380	1st Lowest
	THQ Rojhan Count	2													
60	THQ Sadrarabad	M/s Anas Brothers	3	24,886	30	24,886	3	24,886	3	24,886	36	895,896	223,025	13,427,052	2nd Lowest

61	THQ Safdarabad	M/s Bial Enterprises	3	25,900	30	25,900	3	25,900	36	932,400	223,025	13,865,100	3rd Lowest
62	THQ Safdarabad	M/s National Cleaning Service	3	26,499	30	26,249	3	26,249	36	945,714	223,025	14,024,868	4th Lowest
63	THQ Safdarabad	M/s Super Care Service	3	24,000	30	24,000	3	24,000	36	864,000	223,025	13,044,300	1st Lowest
	THQ Safdarabad	Count		4									
	Grand Count			63									

Note: The rates of M/s Anas Brothers and M/s Bial Enterprises was tied for THQ Pattoki. The decision for single 1st Lowest Evaluated Responsive Applicant will be decided later when meeting of Procurement Committee will be convened again.

4. Procurement Committee unanimously recommended to approve the above mentioned rates of 1st Lowest Evaluated Applicant / Firm subject to the following conditions.

- a) The Financial Proposals will be declared non-responsive for which the amount of Bid Security is less than 2% of the total amount of respective Package / Hospital as mentioned in the Request for Proposal, which was mandatory condition.
- b) The Financial Proposals will be declared non-responsive where the veracity of the Bid Security could not be vouched by respective Financial Institution / Bank.
- c) It is further submitted by the Procurement Committee, as the subject procurement involves a significant number of Human Resource to be hired by the 1st Lowest Evaluated Responsive Applicant / Firm to render the services in respective Hospitals, due consideration must be accorded while finalizing the contract that all prevalent rules & regulation regarding Minimum Wage Rate, EOBI and PESSI must be incorporated and obeyed by the Service Provider in letter and spirit. If any breach of these aforementioned conditions / rules / regulations is observed the payment of the delinquent firm must be stopped forthwith and said contribution will be paid out of the amount to be made to the firm in totality.

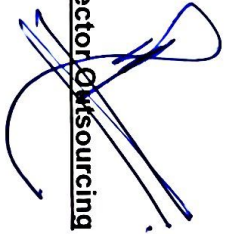
5. Subsequently, Advance Acceptance of Tender (AAT) will be issued accordingly to the Lowest Evaluated Responsive Applicant / Firm. It is further recommended to release the bid security of the non-responsive and non-lowest evaluated applicants. Meeting ended with the vote of thanks by the chair.

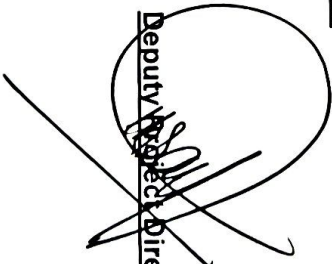

Project Officer
(Outsourcing)


Project Manager
Outsourcing


Project Manager
(Audit & Account)


Director Operations


Director Outsourcing


Deputy Project Director

Approved by:



PROJECT DIRECTOR