



Dated Lahore, the July 07th, 2020

SUBJECT: MINUTES OF MEETING OF PROCUREMENT COMMITTEE REGARDING FINALIZATION OF RATES REGARDING RFP FOR PROVISION OF JANITORIAL SERVICES FOR 22 DHQ / THQ HOSPITALS OF THE PUNJAB

Meeting of Procurement Committee regarding subject matter was held on July 03rd, 2020 at 12:30 pm in the Committee Room of Project Management Unit (PMU) under the convenorship of Deputy Project Director, PMU.

2. Project Management Unit, Primary & Secondary Healthcare Department invited sealed proposals (Technical & Financial) against the Request for Proposal (RFP) for the “**Provision of Janitorial Services for 22 DHQ / THQ hospitals of the Punjab**”. Consequently, 14 applicants submitted their proposals for the subject Request for Proposal (RFP) which were received and opened on 26-06-2020. Notified Procurement Committee evaluated the Technical Proposals in accordance with Rule No. 32 of Punjab Procurement Rules, 2014. As per Technical Proposal Evaluation Report, out of 13 applicants 07 firms were declared Technically Responsive. The Technical Proposals Evaluation Report was uploaded on official website of PMU & P&SHD and was informed to all the applicants' alongwith the intimation for the meeting of Financial Proposals opening to Technically Responsive Applicants / Firms. The meeting of Financial Proposals Opening was held on 03-07-2020. The duly singed detailed sheet of quoted rates of Financial Proposals of each applicant against respective Packages / Hospitals is attached at **Annex-A**.
3. The detail of each Package / Hospital and declaration of Lowest Evaluated Applicants / Firms for the Subject RFP / Procurement is presented below.

QUOTED RATES COMPARISON SHEET
PACKAGE WISE / HOSPITAL WISE DECLARATION OF LOWEST EVALUATED RESPONSIVE APPLICANT / FIRM
RFP FOR PROVISION OF JANITORIAL SERVICES FOR 22 DHQ / THQ HOSPITALS OF PUNJAB
Ref No: P&SHD/PMU/OS/JAN/2020 FINANCIAL PROPOSALS OPENING 03-07-2020

Sr. #	Package #	Name of Hospitals	Name of the Firm Participated	Supervisor			Janitor			Sewermen			Total Strength	HR Monthly Cost	Supplies per Month Cost	Total Annual Cost of Hospital / Package	Declared Lowest Evaluation Responsive Applicant / Firm
				No.	Rate	No.	Rate	No.	Rate	No.	Rate						
1	Package 1	DHQ Bahawalnagar	M/s Anas Brothers	7	24,250	75	24,250	4	24,250	86	2,085,500	426,050	30,138,600	1st Lowest			
2	Package 1	DHQ Bahawalnagar	M/s Console Enterprises (Pvt) Ltd	7	25,200	75	25,200	4	25,200	86	2,167,200	426,050	31,119,000	3rd Lowest			
3	Package 1	DHQ Bahawalnagar	M/s National Cleaning Services	7	29,500	75	28,500	4	28,500	86	2,458,000	426,050	34,608,600	5th Lowest			
4	Package 1	DHQ Bahawalnagar	M/s S B Cleaning Services	7	26,450	75	26,450	4	26,450	86	2,274,700	426,050	32,409,000	4th Lowest			
5	Package 1	DHQ Bahawalnagar	M/s Super Care Service	7	24,799	75	24,799	4	24,799	86	2,132,714	426,050	30,705,168	2nd Lowest			
6	Package 2	DHQ Hafizabad	M/s Anas Brothers	4	24,100	45	24,100	4	24,100	53	1,277,300	426,050	20,440,200	1st Lowest			
7	Package 2	DHQ Hafizabad	M/s Console Enterprises (Pvt) Ltd	4	25,200	45	25,200	4	25,200	53	1,335,600	426,050	21,139,800	2st Lowest			
8	Package 2	DHQ Hafizabad	M/s National Cleaning Services	4	29,500	45	28,500	4	28,500	53	1,514,500	426,050	23,286,600	3rd Lowest			
9	Package 3	DHQ Kasur	M/s Anas Brothers	7	24,200	73	24,200	4	24,200	84	2,032,800	426,050	29,506,200	1st Lowest			
10	Package 3	DHQ Kasur	M/s Best Mansol Services (Pvt) Ltd	7	28,000	73	24,950	4	24,950	84	2,117,150	426,050	30,518,400	3rd Lowest			
11	Package 3	DHQ Kasur	M/s Caid's Marketing Network (Pvt) Ltd	7	26,450	73	26,450	4	26,450	84	2,221,800	426,050	31,774,200	4th Lowest			
12	Package 3	DHQ Kasur	M/s Console Enterprises (Pvt) Ltd	7	25,200	73	25,200	4	25,200	84	2,116,800	426,050	30,514,200	2nd Lowest			
13	Package 3	DHQ Kasur	M/s National Cleaning Services	7	29,500	73	28,500	4	28,500	84	2,401,000	426,050	33,924,600	5th Lowest			
14	Package 3	DHQ Kasur	M/s S B Cleaning Services	7	26,450	73	26,450	4	26,450	84	2,221,800	426,050	31,774,200	4th Lowest			
15	Package 4	DHQ Khushab	M/s Anas Brothers	4	24,200	52	24,200	3	24,200	59	1,427,800	426,050	22,246,200	1st Lowest			

(Handwritten signatures and initials in blue ink)

16	Package 4	DHQ Khushab	M/s Babar and Umar (Pvt) Ltd	4	27,099	52	24,799	3	24,799	59	1,472,341	426,050	22,760,692	3rd Lowest
17	Package 4	DHQ Khushab	M/s Best Mansol Services (Pvt) Ltd	4	27,700	52	24,700	3	24,700	59	1,469,300	426,050	22,744,200	2nd Lowest
18	Package 4	DHQ Khushab	M/s National Cleaning Services	4	29,500	52	28,500	3	28,500	59	1,685,500	426,050	25,338,600	4th Lowest
19	Package 5	DHQ Narowal	M/s Anas Brothers	7	24,100	72	24,100	6	24,100	85	2,048,500	426,050	29,694,600	1st Lowest
20	Package 5	DHQ Narowal	M/s Console Enterprises (Pvt) Ltd	7	25,200	72	25,200	6	25,200	85	2,142,000	426,050	30,816,600	2nd Lowest
21	Package 5	DHQ Narowal	M/s Faiz Brothers	7	26,100	72	26,100	6	26,100	85	2,218,500	426,050	31,734,600	3rd Lowest
22	Package 5	DHQ Narowal	M/s Helou Tech Janitorial Services (Pvt) Ltd	7	26,200	72	26,200	6	26,200	85	2,227,000	426,050	31,836,600	4th Lowest
23	Package 5	DHQ Narowal	M/s National Cleaning Services	7	29,500	72	28,500	6	28,500	85	2,429,500	426,050	34,266,600	6th Lowest
24	Package 5	DHQ Narowal	M/s S.B Cleaning Services	7	26,450	72	26,450	6	26,450	85	2,248,250	426,050	32,091,600	5th Lowest
25	Package 6	DHQ Okara	M/s Anas Brothers	6	24,100	67	24,100	7	24,100	80	1,928,000	426,050	28,248,600	1st Lowest
26	Package 6	DHQ Okara	M/s Bial Enterprises	6	25,900	67	25,900	7	25,900	80	2,072,000	426,050	29,976,600	3rd Lowest
27	Package 6	DHQ Okara	M/s Console Enterprises (Pvt) Ltd	6	25,200	67	25,200	7	25,200	80	2,016,000	426,050	29,304,600	2nd Lowest
28	Package 6	DHQ Okara	M/s National Cleaning Services	6	29,500	67	28,500	7	28,500	80	2,286,000	426,050	32,544,600	4th Lowest
29	Package 7	THQ 18 Hazari	M/s Anas Brothers	6	24,286	36	24,286	4	24,286	46	1,117,156	223,025	16,082,172	1st Lowest
30	Package 7	THQ 18 Hazari	M/s Best Mansol Services (Pvt) Ltd	6	29,000	36	25,900	4	25,900	46	1,210,000	223,025	17,196,300	5th Lowest
31	Package 7	THQ 18 Hazari	M/s Bial Enterprises	6	24,950	36	24,950	4	24,950	46	1,147,700	223,025	16,448,700	3rd Lowest
32	Package 7	THQ 18 Hazari	M/s Console Enterprises (Pvt) Ltd	6	25,200	36	25,200	4	25,200	46	1,159,200	223,025	16,586,700	4th Lowest
33	Package 7	THQ 18 Hazari	M/s Helou Tech Janitorial Services (Pvt) Ltd	6	26,500	36	26,500	4	26,500	46	1,219,000	223,025	17,304,300	6th Lowest
34	Package 7	THQ 18 Hazari	M/s National Cleaning Services	6	29,500	36	28,500	4	28,500	46	1,317,000	223,025	18,480,300	7th Lowest
35	Package 7	THQ 18 Hazari	M/s Super Care Service	6	24,800	36	24,800	4	24,800	46	1,140,800	223,025	16,365,900	2nd Lowest
36	Package 8	THQ Chak Jhumra	M/s Anas Brothers	3	24,200	30	24,200	3	24,200	36	871,200	223,025	13,130,700	1st Lowest

[Handwritten signature]

[Handwritten signature]

[Handwritten signature]

37	Package 8	THQ Chak Jhumra	M/s Bilal Enterprises	3	26,700	30	26,700	3	26,700	36	961,200	223,025	14,210,700	3rd Lowest
38	Package 8	THQ Chak Jhumra	M/s National Cleaning Services	3	29,500	30	28,500	3	28,500	36	1,029,000	223,025	15,024,300	4th Lowest
39	Package 8	THQ Chak Jhumra	M/s Super Care Service	3	24,850	30	24,850	3	24,850	36	894,600	223,025	13,411,500	2nd Lowest
40	Package 9	THQ Daska	M/s Anas Brothers	3	24,150	30	24,150	3	24,150	36	869,400	223,025	13,109,100	1st Lowest
41	Package 9	THQ Daska	M/s Console Enterprises (Pvt) Ltd	3	25,200	30	25,200	3	25,200	36	907,200	223,025	13,562,700	3rd Lowest
42	Package 9	THQ Daska	M/s Helou Tech Janitorial Services (Pvt) Ltd	3	26,500	30	26,500	3	26,500	36	954,000	223,025	14,124,300	4th Lowest
43	Package 9	THQ Daska	M/s National Cleaning Services	3	29,500	30	28,500	3	28,500	36	1,029,000	223,025	15,024,300	5th Lowest
44	Package 9	THQ Daska	M/s Super Care Service	3	24,800	30	24,800	3	24,800	36	892,800	223,025	13,389,900	2nd Lowest
45	Package 10	THQ Deepalpur	M/s Anas Brothers	3	24,186	30	24,186	3	24,186	36	870,696	223,025	13,124,652	1st Lowest
46	Package 10	THQ Deepalpur	M/s Bilal Enterprises	3	25,900	30	25,900	3	25,900	36	932,400	223,025	13,865,100	3rd Lowest
47	Package 10	THQ Deepalpur	M/s Console Enterprises (Pvt) Ltd	3	25,200	30	25,200	3	25,200	36	907,200	223,025	13,562,700	2nd Lowest
48	Package 10	THQ Deepalpur	M/s National Cleaning Services	3	29,500	30	28,500	3	28,500	36	1,029,000	223,025	15,024,300	4th Lowest
49	Package 11	THQ Jahanian	M/s Anas Brothers	3	24,286	30	24,286	3	24,286	36	874,296	223,025	13,167,852	1st Lowest
50	Package 11	THQ Jahanian	M/s Babar and Umar (Pvt) Ltd	3	27,100	30	25,600	3	25,600	36	926,100	223,025	13,789,500	4th Lowest
51	Package 11	THQ Jahanian	M/s Console Enterprises (Pvt) Ltd	3	25,200	30	25,200	3	25,200	36	907,200	223,025	13,562,700	3rd Lowest
52	Package 11	THQ Jahanian	M/s Munir Hussain Bhutta	3	26,386	30	26,386	3	26,386	36	949,896	223,025	14,075,052	5th Lowest
53	Package 11	THQ Jahanian	M/s National Cleaning Services	3	29,500	30	28,500	3	28,500	36	1,029,000	223,025	15,024,300	6th Lowest
54	Package 11	THQ Jahanian	M/s Super Care Service	3	24,799	30	24,799	3	24,799	36	892,764	223,025	13,389,468	2nd Lowest
55	Package 12	THQ Kamoke	M/s Anas Brothers	3	27,900	34	27,900	3	27,900	40	1,116,000	223,025	16,068,300	6th Lowest
56	Package 12	THQ Kamoke	M/s Best Mansol Services (Pvt) Ltd	3	28,500	34	26,200	3	26,200	40	1,054,900	223,025	15,335,100	3rd Lowest
57	Package 12	THQ Kamoke	M/s Bilal Enterprises	3	26,700	34	26,700	3	26,700	40	1,068,000	223,025	15,492,300	5th Lowest

58	Package 12	THQ Kamoke	M/s Console Enterprises (Pvt) Ltd	3	25,200	34	25,200	3	25,200	40	1,008,000	223,025	14,772,300	2nd Lowest
59	Package 12	THQ Kamoke	M/s Helou Tech Janitorial Services (Pvt) Ltd	3	26,500	34	26,500	3	26,500	40	1,060,000	223,025	15,396,300	4th Lowest
60	Package 12	THQ Kamoke	M/s National Cleaning Services	3	29,500	34	28,500	3	28,500	40	1,143,000	223,025	16,392,300	7th Lowest
61	Package 12	THQ Kamoke	M/s Super Care Service	3	24,800	34	24,800	3	24,800	40	992,000	223,025	14,580,300	1st Lowest
62	Package 13	THQ Khushab	M/s Anas Brothers	3	24,200	30	24,200	3	24,200	36	871,200	223,025	13,130,700	1st Lowest
63	Package 13	THQ Khushab	M/s Babar and Umar (Pvt) Ltd	3	27,100	30	24,799	3	25,600	36	902,070	223,025	13,501,140	3rd Lowest
64	Package 13	THQ Khushab	M/s Best Mansol Services (Pvt) Ltd	3	27,700	30	24,700	3	24,700	36	898,200	223,025	13,454,700	2nd Lowest
65	Package 13	THQ Khushab	M/s Console Enterprises (Pvt) Ltd	3	25,200	30	25,200	3	25,200	36	907,200	223,025	13,562,700	4th Lowest
66	Package 13	THQ Khushab	M/s National Cleaning Services	3	29,500	30	28,500	3	28,500	36	1,029,000	223,025	15,024,300	5th Lowest
67	Package 14	THQ Kunjah Gujrat	M/s Anas Brothers	3	24,300	30	24,300	3	24,300	36	874,800	223,025	13,173,900	1st Lowest
68	Package 14	THQ Kunjah Gujrat	M/s Bilal Enterprises	3	25,300	30	25,300	3	25,300	36	910,800	223,025	13,605,900	4th Lowest
69	Package 14	THQ Kunjah Gujrat	M/s Console Enterprises (Pvt) Ltd	3	25,200	30	25,200	3	25,200	36	907,200	223,025	13,562,700	3rd Lowest
70	Package 14	THQ Kunjah Gujrat	M/s Faiz Brothers	3	26,100	30	26,100	3	26,100	36	939,600	223,025	13,951,500	5th Lowest
71	Package 14	THQ Kunjah Gujrat	M/s National Cleaning Services	3	29,500	30	28,500	3	28,500	36	1,029,000	223,025	15,024,300	6th Lowest
72	Package 14	THQ Kunjah Gujrat	M/s Super Care Service	3	24,800	30	24,800	3	24,800	36	892,800	223,025	13,389,900	2nd Lowest
73	Package 15	THQ Mianmeer	M/s Anas Brothers	3	24,300	30	24,300	3	24,300	36	874,800	223,025	13,173,900	1st Lowest
74	Package 15	THQ Mianmeer	M/s Console Enterprises (Pvt) Ltd	3	25,200	30	25,200	3	25,200	36	907,200	223,025	13,562,700	2nd Lowest
75	Package 15	THQ Mianmeer	M/s Faiz Brothers	3	26,100	30	26,100	3	26,100	36	939,600	223,025	13,951,500	3rd Lowest
76	Package 15	THQ Mianmeer	M/s National Cleaning Services	3	29,500	30	28,500	3	28,500	36	1,029,000	223,025	15,024,300	4th Lowest
77	Package 16	THQ Noorpur Thal	M/s Anas Brothers	4	24,250	38	24,250	4	24,250	46	1,115,500	223,025	16,062,300	1st Lowest
78	Package 16	THQ Noorpur Thal	M/s Babar and Umar (Pvt) Ltd	4	27,100	38	25,600	4	25,600	46	1,183,600	223,025	16,879,500	3rd Lowest

79	Package 16	THQ Noorpur Thal	M/s National Cleaning Services	4	29,500	38	28,500	4	28,500	46	1,315,000	223,025	18,456,300	4th Lowest
80	Package 16	THQ Noorpur Thal	M/s Super Care Service	4	24,800	38	24,800	4	24,800	46	1,140,800	223,025	16,365,900	2nd Lowest
81	Package 17	THQ Sambrial	M/s Anas Brothers	3	24,500	30	24,500	3	24,500	36	882,000	223,025	13,260,300	1st Lowest
82	Package 17	THQ Sambrial	M/s Console Enterprises (Pvt) Ltd	3	25,200	30	25,200	3	25,200	36	907,200	223,025	13,562,700	3rd Lowest
83	Package 17	THQ Sambrial	M/s National Cleaning Services	3	29,500	30	28,500	3	28,500	36	1,029,000	223,025	15,024,300	4th Lowest
84	Package 17	THQ Sambrial	M/s Super Care Service	3	24,800	30	24,800	3	24,800	36	892,800	223,025	13,389,900	2nd Lowest
85	Package 18	THQ Sangla Hill	M/s Anas Brothers	3	24,300	30	24,300	3	24,300	36	874,800	223,025	13,173,900	1st Lowest
86	Package 18	THQ Sangla Hill	M/s Bilal Enterprises	3	26,300	30	26,300	3	26,300	36	946,800	223,025	14,037,900	3rd Lowest
87	Package 18	THQ Sangla Hill	M/s National Cleaning Services	3	29,500	30	28,500	3	28,500	36	1,029,000	223,025	15,024,300	4th Lowest
88	Package 18	THQ Sangla Hill	M/s Super Care Service	3	24,799	30	24,799	3	24,799	36	892,764	223,025	13,389,468	2nd Lowest
89	Package 19	THQ Shahkot	M/s Anas Brothers	3	24,600	30	24,600	3	24,600	36	885,600	223,025	13,303,500	1st Lowest
90	Package 19	THQ Shahkot	M/s National Cleaning Services	3	29,500	30	28,500	3	28,500	36	1,029,000	223,025	15,024,300	3rd Lowest
91	Package 19	THQ Shahkot	M/s Super Care Service	3	24,899	30	24,899	3	24,899	36	896,364	223,025	13,432,668	2nd Lowest
92	Package 20	THQ Shorkot	M/s Anas Brothers	3	24,786	30	24,786	3	24,786	36	892,296	223,025	13,383,852	1st Lowest
93	Package 20	THQ Shorkot	M/s Babar and Umar (Pvt) Ltd	3	27,100	30	25,600	3	25,600	36	926,100	223,025	13,789,500	4th Lowest
94	Package 20	THQ Shorkot	M/s Console Enterprises (Pvt) Ltd	3	25,200	30	25,200	3	25,200	36	907,200	223,025	13,562,700	3rd Lowest
95	Package 20	THQ Shorkot	M/s Munir Hussain Bhutta	3	26,386	30	26,386	3	26,386	36	949,896	223,025	14,075,052	5th Lowest
96	Package 20	THQ Shorkot	M/s National Cleaning Services	3	29,500	30	28,500	3	28,500	36	1,029,000	223,025	15,024,300	6th Lowest
97	Package 20	THQ Shorkot	M/s Super Care Service	3	24,799	30	24,799	3	24,799	36	892,764	223,025	13,389,468	2nd Lowest
98	Package 21	THQ Taunsa	M/s Anas Brothers	4	24,700	34	24,700	3	24,700	41	1,012,700	223,025	14,828,700	1st Lowest
99	Package 21	THQ Taunsa	M/s Console Enterprises (Pvt) Ltd	4	25,200	34	25,200	3	25,200	41	1,033,200	223,025	15,074,700	2nd Lowest

Bawa

100	Package 21	THQ Taunsa	M/s National Cleaning Services	4	29,500	34	28,500	3	28,500	41	1,172,500	223,025	16,746,300	4th Lowest
101	Package 21	THQ Taunsa	M/s Super Care Service	4	26,500	34	26,500	3	26,500	41	1,086,500	223,025	15,714,300	3rd Lowest
102	Package 22	THQ Thal Layah	M/s Anas Brothers	3	25,200	30	25,200	3	25,200	36	907,200	223,025	13,562,700	3rd Lowest
103	Package 22	THQ Thal Layah	M/s Console Enterprises (Pvt) Ltd	3	25,200	30	25,200	3	25,200	36	907,200	223,025	13,562,700	3rd Lowest
104	Package 22	THQ Thal Layah	M/s National Cleaning Services	3	29,500	30	28,500	3	28,500	36	1,029,000	223,025	15,024,300	4th Lowest
105	Package 22	THQ Thal Layah	M/s R.Z. Enterprises	3	24,800	30	24,800	3	24,800	36	892,800	223,025	13,389,900	2nd Lowest
106	Package 22	THQ Thal Layah	M/s Super Care Service	3	24,799	30	24,799	3	24,799	36	892,764	223,025	13,389,468	1st Lowest

4. Procurement Committee unanimously recommended to approve the above mentioned rates of 1st Lowest Evaluated Applicant / Firm subject to the following conditions.

- The Financial Proposals will be declared non-responsive for which the amount of Bid Security is less than 2% of the total amount of respective Package / Hospital as mentioned in the Request for Proposal, which was mandatory condition.
- The Financial Proposals will be declared non-responsive where the veracity of the Bid Security could not be vouched by respective Financial Institution / Bank.
- It is recommended unanimously by the Procurement Committee before the Competent Authority that 2nd Lowest Evaluated Responsive Applicant / Firm may be considered for the issuance of AAT if the exigency of the situation make this imperative in light of the epidemic. However, prior to the issuance of AAT / Contract it may be reassessed that the aforementioned recommendation is in consonance with Punjab Procurement Rules, 2014.
- It is further submitted by the Procurement Committee, as the subject procurement involves a significant number of Human Resource to be hired by the 1st Lowest Evaluated Responsive Applicant / Firm to render the services in respective Hospitals, due consideration must be accorded while finalizing the contract that all prevalent rules & regulation regarding Minimum Wage Rate, EOBI and PESSI must be incorporated and obeyed by the Service Provider in letter and spirit. If any breach of these aforementioned conditions / rules / regulations is observed the

payment of the delinquent firm must be stopped forthwith and said contribution will be paid out of the amount to be made to the firm in totality.

5. Subsequently, Advance Acceptance of Tender (AAT) will be issued accordingly to the Lowest Evaluated Responsive Applicant / Firm. It is further recommended to release the bid security of the non-responsive and non-lowest evaluated applicants. Meeting ended with the vote of thanks by the chair.


Project Officer
(Outsourcing)


Project Manager
Outsourcing

Project Manager
(Audit & Account)


Director Operations


Director Outsourcing


Deputy Project Director

Approved by:


Project Director