



Subject: MINUTES OF PRE-APPLICATION MEETING FOR "PRE-QUALIFICATION OF DIAGNOSTIC PATHOLOGY SERVICES IN DHQ AND THQ HOSPITALS OF THE PUNJAB"

Pre Bid meeting was held on Oct 08, 2019 at 11:00 AM in the Committee Room of Project Management Unit (PMU).

2. Sr. Project Manager Outsourcing (PMU) informed the participants that Project Management Unit, Primary & Secondary Healthcare Department has invited pre-qualification applications of Diagnostic Pathology Services in DHQ and THQ Hospitals of the Punjab. Evaluation criteria, Scope of Services and salient features of the project were briefed to the participants by Project Officer. The queries and suggestions by the participants/prospective applicants were invited and clarified/answered. Some important decisions/clarifications against each contended point are as follows:

	Prospective Bidders Queries	Decisions & Clarification
1	Relevant Experience 24000 test should be substituted as "24000 tests or financial volume for each project should be Rs. 05.00 million".	In Relevant Experience, each project with 24000 test is hereby substituted as "24000 tests or financial volume for each project Rs. 05.00 million will get 3 marks for each project". Every 24000 test shall be considered as a single project. Projects/assignments to be submitted by Service provider /Company must be supported with the copies of PO/AAT/completion certificates issued by the procuring/executing agencies. In case of its own business, firm should provide requisite documents to substantiate its claim. For ongoing projects, Satisfactory Performance certificates must be attached. In case of JV Experiences of both the companies shall be counted for evaluation.
2	Should there be any extra points for CAP Certification?	Marks in relevant experience as per mentioned criteria will be awarded.
3	Evaluation Criteria i (c) awards max of 12 marks for certain number of "Collection Centers". Will PMU consider deleting criteria i (c) or replacing it with Lab experience (No of years) financial strength and kind of accreditation the company carry?	Evaluation Criteria i (c) shall prevail.
4	Please provide list of DHQ's & THQ's that will be outsourced under this program?	All DHQ and THQ mentioned on www.pshealth.punjab.gov.pk/ website shall be included. However, bidding for selective hospitals may be conducted.
5	Please provide the names of tests and approximate volume of each test per year in respect of each hospital for which you have floated this PQD.	A tentative list of tests is appended below which can be added or deleted for any DHQ/THQ hospital at the time of the bidding process.

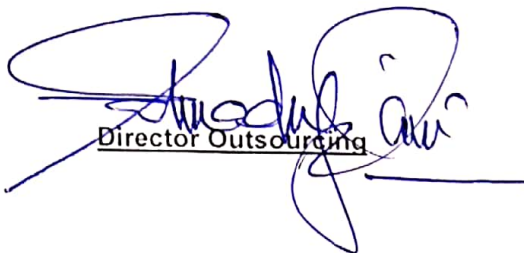
6	Requirement of completion certificates seems irrelevant. Will PMU remove those provisions?	Completion/satisfactory Performance certificate is mandatory to annex to avail marks in this criteria.
7	Is registration with Punjab Revenue Authority for Sales Tax Registration Number (STRN) is sufficient and therefore don't require Sales Tax Registration with FBR?	Any registration whether federal or provincial shall be acceptable.
8	Can the form (at 10.1) be reproduced on the plain paper in the same format?	Yes it can be reproduced.
9	What will be the function of arbitrator and under what conditions arbitration will be required for PQD.	Arbitration clause will be applicable after the contract.
10	Knock down clause 1. Where is the pre-qualification application form?	Section IV is Prequalification Form
11	Kindly explain the difference between General Experience and Relevant Experience	Any experience in health sector other than Lab experience shall be considered in general experience.
12	What do you mean by in house automated Special chemistry parameters?	
13	What do you mean by in house histopathology Routine automated?	Do all these are being performed in service provider lab and do they have required equipment for it?
14	What do you mean by Real Time PCR?	
15	Referring to the foot Note at the end of para iv (a) of PQD. In case of certain international companies the Audited Financial statement is not a requirement. How do you suggest to meet the stipulated lead member or each member requirement?	This is a national tender. Evaluation Criteria iv shall prevail
16	In pre-qualification form the reference to "across Pakistan" regarding no of locations of offices including collection centers and monthly testing capacity is not fair for international companies	As mentioned above, Evaluation Criteria shall prevail
17	Queries regarding Dollar fluctuation, private patients, transportation, maintenance of equipment etc	Few queries were related to contract execution which shall be entertained at the time of the bidding document.

3. The Pre-application minutes / decisions will be construed as part of the bidding document.


Project Officer (Outsourcing)


Sr. Project Manager (Outsourcing)

Consultant Pathologist


Director Outsourcing

Tentative Test List	
1	TLC, DLC, HB, PLT (CBC)
2	ESR
3	Blood Sugar (BSL)
4	Urea Nitrogen/Urea
5	Creatinine
6	Uric Acid
7	LFTs 6 parameters *
	Serum Total Bilirubin
	SGPT
	SGOT
	Alk. Phosphatase
	Albumin
	Gamma GT
8	Infant Serum Billrubin *
	Infant Total Billrubin
	Serum Direct Bilirubin
9	Urine R/E
10	Pregnancy Test
11	PT/APTT/INR (Bed Side) *
	Prothrombin Time (PT) /INR
	APTT
12	Sputum AFB
13	HbsAg Screening
14	Anti HCV Screening
15	Anti HIV Screening
16	RA Factor
17	Widal Test / Typhi Dot. Screening
18	Semen Test
19	Stool R/E
20	Fluid R/E
21	HbsAg Elisa
22	Anti HCV Elisa
23	Dengue Test (NSI)
24	Dengue Test (Igm/IgG)
25	MP (DEVICE METHOD)
26	HbA1C
27	Serum Electolytes
28	Calcium (Ca)
29	Amylase
30	Troponin T
31	Lipid Profile 4 tests *
	LDL Cholesterol (Calculated)
	LDL Cholesterol (Measured)
	Triglycerides

32	HDL Cholesterol
	Bleeding Time, Cloting Time *
	Cloting Time
33	Bleeding Time,
	T3, T4, TSH 3 test *
	Triiodothyronine (T3 Total) Thyroid Stimulating Hormone Thyroxine, Total (T4 Total)
34	PAP SMEAR
35	PSA
36	Arterial Blood Gases (ABG's)
37	Cardiac Enzyme *
	Creatine Kinase (CK)
	LDH CKMB
38	ASO Titre
39	Syphillus Screening (VDRL)
40	H pylori
41	Myco dot.
42	CRP
43	ANA titer